

SOFTWARE.

OVERVIEW

LLR's industry expertise, developed over a long history of investing in software, enables us to help portfolio companies scale across all critical functions, including sales and marketing, product development, financial systems and infrastructure, strategic planning, human capital and business development.

INVESTMENT CRITERIA

Company Characteristics
Growth, strong management, proven business model

Investment Size
Equity of \$15–100 million

Company Size
Revenue of \$20–100 million

Ownership
Majority or minority

Transaction Types
Growth capital, recapitalization, buyout

APPLICATION INVESTMENTS



KEY2ACT

Buyout
Field services software solutions for specialty construction markets worldwide.
LLR led a buyout in April 2015.



Growth Capital & Recapitalization
Advanced planning and optimization enterprise software.
LLR co-led an equity financing in June 2011. Quintiq was acquired by Dassault Systèmes in September 2014.



Take Private/Buyout
Contract lifecycle management solutions for the life sciences industry and other vertical markets.
LLR led buyout in June 2009.



Buyout
Business management software for the construction industry.
LLR led buyout in February 2006. Maxwell Systems was acquired by Viewpoint Construction Software in February 2014.



Buyout
Workforce management solutions for Fortune 1000 companies.
LLR led a buyout in 2001. CyberShift was sold to SumTotal Systems in July 2011.

INFRASTRUCTURE INVESTMENTS



Growth & Recapitalization
Software and services that enable channel partners to sell, deliver, manage and invoice for private-labeled cloud communication services.
LLR led an equity financing in May 2015.



Growth Capital
Agile project management software for lifecycle, collaboration, quality, business intelligence and portfolio management.
LLR led an equity financing in November 2014.



Growth Capital
Business intelligence software allowing users to explore, visualize, analyze and share data insights.
LLR led an equity financing in September 2013.



Growth Capital
Digital messaging technology used to manage customer engagement through email, text and other channels.
LLR led an equity financing in June 2012.



Public Company Spin-Out
Enterprise-scale data management solutions.
LLR co-led buyout in March 2002. Princeton Softech was acquired by IBM in October 2007.

KEY CONTACTS

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